



Compensation and Benefits

At **Nasuni**, we believe in rewarding great work with transparency, fairness, and flexibility. Our compensation structure is based on market data and internal equity, ensuring every team member is recognized for their impact.

Additional Compensation

In addition to base pay, many of our roles include eligibility for **annual performance bonuses** and **sales incentive plans** tied to results and company growth.

	Non-Sales Base Salary		Sales Base Salary	
Grade	Minimum	Maximum	Minimum	Maximum
Associate	\$ 72,000	\$ 98,000	\$ 50,000	\$ 55,000
Career	\$ 73,000	\$ 140,000	\$ 70,000	\$ 150,000
Senior	\$ 75,000	\$ 200,000	\$ 75,000	\$ 190,000
Principal	\$ 117,000	\$ 227,000	\$ 120,000	\$ 180,000
Sr. Principal	\$ 156,000	\$ 233,000	\$ 168,000	\$ 208,000
Consultant	\$ 170,000	\$ 240,000	N/A	N/A
Sr. Consultant	\$ 227,000	\$ 275,000	N/A	N/A
Team Lead	\$ 112,000	\$ 135,000	N/A	N/A
Manager	\$ 125,000	\$ 200,000	\$ 90,000	\$ 130,000
Sr. Manager	\$ 148,000	\$ 234,000	\$ 115,000	\$ 175,000
Director	\$ 175,000	\$ 255,000	\$ 148,000	\$ 210,000
Sr. Director	\$ 200,000	\$ 285,000	\$ 196,000	\$ 266,000

Benefits

Nasuni offers a comprehensive, competitive, and flexible benefits program designed to support your total well-being, at work and at home. We're committed to helping you and your family thrive physically, financially, and emotionally.

Highlights generally include, but some benefits may be based on geographic location.

- **Comprehensive Medical, Dental, and Vision coverage** for you and your dependents
- **Flexible Paid Time Off** – take the time you need to recharge and stay balanced
- **401(k) plan or Pension plan** – depending on location
- **Long Term Incentive Plan participation** for many roles, so you share in Nasuni's success

- **Hybrid work flexibility** to support work-life balance
- **Career development and continuous learning programs** to help you grow your career
- **Paid parental leave** and family support benefits

At Nasuni, we're building more than cloud data infrastructure ready for AI, we're building careers, opportunities, and a community where people can do their best work.

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